

## LEADERSHIP READING LIST (\*our favorites)

### GENERAL LEADERSHIP

- Bennis, Warren, *On Becoming A Leader*, Basic Books, 2009.
- Bossidy, Larry, and Charan, Ram, *Execution: The Discipline of Getting Things Done*, Crown Business, 2002.
- \*Collins, James C., *Good to Great*, HarperCollins Publisher, 2001.
- \*Collins, James C. and Porras, Jerry I., *Built to Last*, HarperCollins Publisher, 1994, 1997.
- \*Heifetz, Ronald and Linsky, Mary, *Leadership on the Line*, Harvard Business School Press, 2002.
- Kouzes, James and Posner, Barry, *Credibility*, Jossey-Bass Publishers, 2003.
- Kouzes, James and Posner, Barry, *The Leadership Challenge*, Jossey-Bass Publishers, 1995.
- The Arbinger Institute, *Leadership and Self Deception*, Berrett-Koehler Publishers, Inc., 2002.

### TRUE STORIES IN LEADERSHIP

- Freiberg, Kevin & Jackie, *Nuts!*, Bard Press, 1966. (*The story of Southwest Airlines*)
- \*Gergen, David, *Eyewitness to Power*, Simon & Schuster, 2000. (*Gergen's take on the four US presidents he worked for.*)
- Goodall, Jane and Berman, Phillip, *Reason for Hope: A Spiritual Journey*, Soko Publications, 1999.
- \*Goodwin, Doris Kearns, *Team of Rivals: The Political Genius of Abraham Lincoln*, Simon & Schuster, 2005.
- \*Lansing, Alfred, *Endurance: Shackleton's Incredible Voyage*, Carroll & Graf, 1956. (The story of Ernest Shackleton's sailing voyage to Antarctica)
- Schultz, Howard, *Pour Your Heart Into It*, Hyperion, 1997. (*The story of Starbucks*)

### PERSONAL GROWTH AND DEVELOPMENT

- Badaracco, Joseph L, Jr., *The Discipline of Building Character*, Harvard Business Review, September, 2002.
- Chopra, Deepak, *The Seven Spiritual Laws of Success*, Amber-Allen Publishing and New World Library, 1993.
- Cialdini, Robert B. PhD., *Influence: The Psychology of Persuasion*, William Morrow and Company, Inc., 1993.
- Covey, Stephen M. R., *The Speed of Trust: The One Thing That Changes Everything*, Free Press, 2006.
- Covey, Stephen R., *The Seven Habits of Highly Effective People*, Simon & Schuster, 1989.
- \*Frankl, Viktor E., *Man's Search for Meaning*, Washington Square Press, 1984.
- \*Gladwell, Malcolm, *Outliers: The Story of Success*; Little, Brown and Company, 2008.
- Goleman et al, *Working With Emotional Intelligence*, Harvard Business School Press, 1998.
- His Holiness the Dalai Lama and Cutler, Howard C., *The Art of Happiness at Work*, Riverhead Press, 2003.
- \*Scott, Susan, *Fierce Conversations: Achieving Success at Work & in Life One Conversation at a Time*, The Berkley Publishing Group, 2002.
- Tracy, Brian, *Psychology of Achievement* (Tape Set), Nightingale-Conant, 1989.

### DEVELOPING PEOPLE AND LEADING TEAMS

- \*Bennis, Warren, *Organizing Genius*, Perseus Book, 1997.
- Buckingham, Marcus and Coffman, Curt, *First, Break All The Rules*, Simon & Schuster, 1999.
- Buckingham, Marcus and Coffman, Curt, *Now, Discover Your Strengths*, The Free Press, 2001.
- Francis, Dave and Young, Don, *Improving Work Groups*, Pfeiffer & Company, 1992.
- Katzenbach, Jon and Smith, Douglas, *The Wisdom of Teams*, HarperBusiness, 1993.
- Manzoni, Jean-Francois and Barsoux, Jean-Louis, *The Set-Up-To-Fail Syndrome*, Harvard Business Review, March 1998.

## **GLOBAL PERSPECTIVE**

\*Diamond, Jared, *Guns, Germs and Steel: The Fates of Human Societies*, Random House, 1997

\*Friedman, Thomas, *The Lexus and the Olive Tree*, Anchor Books, 2000.

Wright, Robert, *The Moral Animal*, Vintage Books, 1994.